



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

January 24, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$84,994	31
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Hatton, Catherine E.	Long Island Insurance Solutions	\$46,551	29
Lemar, Mike	Sunshine State Agency	\$43,520	17
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$33,156	9
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$26,448	1
Schwartz, Scott J.	Insurance Protection Services	\$26,088	1
Bowes, Barbara N.	Bowes Insurance Agency	\$23,196	2
Ahlbum, Tim	Health Coverage Solutions	\$22,188	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$20,148	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$19,631	6
Amerilife		\$19,613	31
Maisto, Stephen	Senior Health Solutions	\$16,408	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$15,992	7
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$11,243	6
Maisonet, Joseph	Maisonet Insurance Agency	\$11,196	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$11,099	6
Long Island Health Plans, Inc.		\$10,384	6
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,419	5
Rapini, Duane M.	Rapini Insurance Agency	\$9,299	2
Rosati, Lisa	Rosati Insurance Agency	\$9,276	4
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$9,018	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$8,992	11
Catron, Edward A.	Catron Insurance Agency	\$8,652	2
Richard, Paul	Richard Insurance Agency	\$8,195	3
Heller, Mark	Heller Insurance Agency	\$8,086	1
Secure West Insurance Marketing		\$7,896	1
Clark, John W.	Senior Solutions Insurance Agency	\$7,842	8
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$7,798	4
Barta, Devin M.	Barta Insurance Agency	\$7,307	4
Olguin, Loren A.	Olguin Insurance Agency	\$6,768	2
ERIN Marketing, Inc.		\$6,683	2
Daley, Michael A.	Daley Insurance Agency	\$6,588	1
Wroblewski, Robert M.	SOS Insurance Group	\$6,512	3
Moraski, Matthew B.	Moraski Insurance Agency	\$6,383	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,383	1
Bowes, Richard	Bowes Insurance Agency	\$6,264	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$6,134	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$6,120	1
Pekala, David C.	Pekala Insurance Agency	\$6,120	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$5,976	2
Schuler, James F.	Consumer Group Services, Inc.	\$5,591	4
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,292	1



## General Agencies

Combined Health/Life

FOR THE WEEK ENDING

January 24, 2016

### Bronze Producers (\$2,500 - \$5,000)

Kelsey, Steven D.	Kelsey Insurance Agency	\$4,919	2
Aberman, Howard S.	Aberman Insurance Agency	\$4,724	1
Judah, Charles G.	MSIS, Inc.	\$4,224	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$3,971	3
Kuhtz, Steven	Kuhtz Insurance Agency	\$3,899	2
Professional Group Plans, Inc.		\$3,784	2
Gluck, Chana F.	Gluck Insurance Agency	\$3,768	1
RJC Independent Ins Brokerage, Inc.		\$3,768	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,731	1
Agent Pipeline, Inc.		\$3,611	1
Spak, Robert I.	Spak Insurance Agency	\$3,564	1
Williams, Gilbert S.	Williams Insurance Agency	\$3,338	1
Curtis, Jack H. Jr.	Curtis Insurance Agency	\$3,336	1
Alan, Stuart	Senior Care Insurance Center	\$3,276	1
Mansmann, John T.	Mansmann Insurance Agency	\$3,276	1
Katlin, Andrew	Katlin Insurance Agency	\$3,191	1
Centurion Agency, Ltd.		\$3,037	2
Collins, Robert D.	Collins Insurance Agency	\$2,988	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,972	1
Washwick, Karl	The Washwick Agency, Inc.	\$2,972	1
Marrujo, Rosamaria	Marrujo Insurance Agency	\$2,968	2
Jones, John A.	Jones Insurance Agency	\$2,931	1
Barganier, Brian K.	Barganier Financial Service, Inc.	\$2,927	1
Futurity First Insurance Group, Inc.		\$2,856	1
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Centerstone Insurance & Financial Svcs.		\$2,647	2
Williamson, Steven A.	Williamson Insurance Agency	\$2,616	1
Deceglia, Lorna K.	Deceglia Insurance Agency	\$2,568	1
Birchard, Natalie K.	Birchard Insurance Agency	\$2,508	1



## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

January 24, 2016

#### Diamond Producers (\$20,000 & Above)

Schwartz, Scott J.	\$26,088	Bowes, Barbara N.	\$20,112
Sheldon, Paul, CLU, ChFC	\$20,148		

#### Platinum Producers (\$15,000 - \$20,000)

#### Gold Producers (\$10,000 - \$15,000)

Stevens, Jason	\$12,250	Ahlbum, Tim	\$10,332
Ottovegio, Xiomara	\$10,644		

#### Silver Producers (\$5,000 - \$10,000)

Ahlbum, Jon	\$9,144	Daenzer, Christopher	\$6,383
Heller, Mark	\$8,086	Bowes, Richard	\$6,264
Robbins, Philip L.	\$7,896	Nordstrom, Timothy W.	\$6,134
Brown, Christopher	\$7,571	Forsyth, Blair F.	\$6,120
Maisto, Stephen	\$7,440	Catron, Edward A.	\$5,412
Maviglia, Raymond C.	\$7,128	Wiedersum, Bryan F.	\$5,292
Mayer, Bruce P.	\$6,668	Gordon, Aaron	\$5,268
Gordon, Ian	\$6,612	Maisonet, Joseph	\$5,256
Gilbert, Brian	\$6,600	Caravousanos, George J. Jr.	\$5,232
Daley, Michael A.	\$6,588	Payant, Thomas A.	\$5,160
Terminiello, Christine	\$6,588	Hargis, Mark D.	\$5,112
Purificato, Anthony E.	\$6,420	Kitay, Laura A.	\$5,004

#### Bronze Producers (\$2,500 - \$5,000)

Cortes, Julio C.	\$4,848	Shaw, Martin L. III	\$3,191
Aberman, Howard S.	\$4,724	Graham, Christopher N., CLU	\$3,179
Edwards, Jackson IV	\$4,703	Kelsey, Steven D.	\$3,107
Marks, Carolyn	\$4,512	Towson, Carole A.	\$3,084
Bahlkow, Valerie J.	\$4,466	Dibisceglie, Darrin J.	\$3,024
Lobdell, Deborah H.	\$4,200	Ferrara, Lynda	\$2,976
Blake, Karla	\$3,876	Oblaczynski, William J.	\$2,976
Mairano, Alexander E.	\$3,852	Esposito, Vincent	\$2,972
Catanese, Robert J.	\$3,768	Washwick, Karl	\$2,972
Gluck, Chana F.	\$3,768	Jones, John C.	\$2,931
Ulayyet, Fred M.	\$3,731	Sissom, Ginger M.	\$2,927
Puente, Efraim A.	\$3,611	Rapini, Duane M.	\$2,879
Primack, Neil E.	\$3,564	Kempler, Gary S.	\$2,856
Spak, Robert I.	\$3,564	Clanton, Danny	\$2,844
Marcos, Mona	\$3,491	Dega, Brigett L.	\$2,844
Esch, Jagger W.	\$3,360	Matyskiel, Robert E.	\$2,844
Williams, Gilbert S.	\$3,338	Schoeck, Edward D.	\$2,844
Dillinger, Virginia	\$3,336	Sklar, Susan T.	\$2,844
Alan, Stuart	\$3,276	Valery, Albert L.	\$2,844
Lembcke, Julia G.	\$3,276	Nyborg, Dana A.	\$2,700
Mansmann, John T.	\$3,276	Bushko, Heidi	\$2,676
Richard, Paul	\$3,276	Wright, Keith A.	\$2,676
Schrupp, Billy L.	\$3,240	Williamson, Steven A.	\$2,616
Hawker, Robert S.	\$3,230	Deceglia, Lorna K.	\$2,568
Glickman, Abraham	\$3,191	Mason, Linda	\$2,508